Amrita University’s Amrita Values Programme (AVP) is a new initiative to give exposure to students about richness and beauty of Indian way of life. India is a country where history, culture, art, aesthetics, cuisine and nature exhibit more diversity than nearly anywhere else in the world.

Amrita Values Programmes emphasize on making students familiar with the rich tapestry of Indian life, culture, arts, science and heritage which has historically drawn people from all over the world.

Students shall have to register for any two of the following courses, one each in the third and the fourth semesters, which may be offered by the respective school during the concerned semester.

Courses offered under the framework of Amrita Values Programmes I and II

Message from Amma’s Life for the Modern World
Amma's messages can be put to action in our life through pragmatism and attuning of our thought process in a positive and creative manner. Every single word Amma speaks and the guidance received in on matters which we consider as trivial are rich in content and touches the very inner being of our personality. Life gets enriched by Amma's guidance and She teaches us the art of exemplary life skills where we become witness to all the happenings around us still keeping the balance of the mind.

Lessons from the Ramayana
Introduction to Ramayana, the first Epic in the world – Influence of Ramayana on Indian values and culture – Storyline of Ramayana – Study of leading characters in Ramayana – Influence of Ramayana outside India – Relevance of Ramayana for modern times.

Lessons from the Mahabharata
Introduction to Mahabharata, the largest Epic in the world – Influence of Mahabharata on Indian values and culture – Storyline of Mahabharata – Study of leading characters in Mahabharata – Kurukshetra War and its significance - Relevance of Mahabharata for modern times.

Lessons from the Upanishads
Introduction to the Upanishads: Sruti versus Smrti - Overview of the four Vedas and the ten Principal Upanishads - The central problems of the Upanishads – The Upanishads and Indian Culture – Relevance of Upanishads for modern times – A few Upanishad Personalities: Nachiketas, SatyakamaJabala, Aruni, Shvetaketu.

Message of the Bhagavad Gita

Life and Message of Swami Vivekananda
Brief Sketch of Swami Vivekananda’s Life – Meeting with Guru – Disciplining of Narendra - Travel across India - Inspiring Life incidents – Address at the Parliament of Religions – Travel in United States and Europe – Return and reception India – Message from Swamiji’s life.

Life and Teachings of Spiritual Masters India
Sri Rama, Sri Krishna, Sri Buddha, Adi Shankaracharya, Sri Ramakrishna Paramahamsa, Swami Vivekananda, Sri Ramana Maharshi, Mata Amritanandamayi Devi.

Insights into Indian Arts and Literature
The aim of this course is to present the rich literature and culture of Ancient India and help students appreciate their deep influence on Indian Life - Vedic culture, primary source of Indian Culture – Brief introduction and appreciation of a few of the art forms of India - Arts, Music, Dance, Theatre.

Yoga and Meditation
The objective of the course is to provide practical training in YOGA ASANAS with a sound theoretical base and theory classes on selected verses of Patanjali’s Yoga Sutra and Ashtanga Yoga. The coverage also includes the effect of yoga on integrated personality development.

Kerala Mural Art and Painting
Mural painting is an offshoot of the devotional tradition of Kerala. A mural is any piece of artwork painted or applied directly on a wall, ceiling or other large permanent surface. In the contemporary scenario Mural painting is not restricted to the permanent structures and are being done even on canvas. Kerala mural paintings are the frescos depicting mythology and legends, which are drawn on the walls of temples and churches in South India, principally in Kerala. Ancient temples, churches and places in Kerala, South India, display an abounding tradition of mural paintings mostly dating back between the 9th to 12th centuries when this
form of art enjoyed Royal patronage. Learning Mural painting through the theory and practice workshop is the objective of this course.

Course on Organic Farming and Sustainability
Organic farming is emerging as an important segment of human sustainability and healthy life. Haritamritam is an attempt to empower the youth with basic skills in tradition of organic farming and to revive the culture of growing vegetables that one consumes, without using chemicals and pesticides. Growth of Agriculture through such positive initiatives will go a long way in nation development. In Amma’s words ‘it is a big step in restoring the lost harmony of nature’.

Benefits of Indian Medicinal Systems
Indian medicinal systems are one of the most ancient in the world. Even today society continues to derive enormous benefits from the wealth of knowledge in Ayurveda of which is recognised as a viable and sustainable medicinal tradition. This course will expose students to the fundamental principles and philosophy of Ayurveda and other Indian medicinal traditions.

Traditional Fine Arts of India
India is home to one of the most diverse Art forms world over. The underlying philosophy of Indian life is ‘Unity in Diversity’ and it has led to the most diverse expressions of culture in India. Most art forms of India are an expression of devotion by the devotee towards the Lord and its influence in Indian life is very pervasive. This course will introduce students to the deeper philosophical basis of Indian Art forms and attempt to provide a practical demonstration of the continuing relevance of the Art.

Science of Worship in India
Indian mode of worship is unique among the world civilisations. Nowhere in the world has the philosophical idea of reverence and worshipfulness for everything in this universe found universal acceptance as it in India. Indian religious life even today is a practical demonstration of the potential for realisation of this profound truth. To see the all-pervading consciousness in everything, including animate and inanimate, and constituting society to realise this truth can be seen as the epitome of civilizational excellence. This course will discuss the principles and rationale behind different modes of worship prevalent in India.

15BUS204 ENTREPRENEURSHIP DEVELOPMENT AND PROJECT MANAGEMENT

Objective: The objective of this course is to equip the students to have an understanding to promote, establish and manage small business projects.

Unit 1
Entrepreneur, definition and characteristics, functions of entrepreneur, types of entrepreneurs, factors affecting entrepreneurial growth, role of entrepreneur in economic development, rural entrepreneurship - Women entrepreneurship - problems of women entrepreneurs.

Unit 2
Micro, small and Medium Enterprises – role and importance – advantages and limitations, setting up of MSME units, role of promotional Institutions with special reference to SIDO, KINFRA, KITCO. MSME & DICs – Entrepreneurial Development Programmes (EDP), role of EDP, Industrial clusters, Role of NGOs in entrepreneurship development.

Unit 3
Industrial sickness, definition of sick units, magnitude of industrial sickness in India, causes of sickness, prevention of sickness and revival.

Unit 4

Unit 5
Sources of finance – internal and external – institutional finance – project appraisal, steps and implementation project report – objectives, importance and contents of a project report - project report preparation.(practical)

Skill Development Activities:
• Preparation of a Project report to start a SSI Unit.
• Preparing a letter to the concerned authority - seeking license to the SS Unit, You propose to start.
• Format of a business plan.
• A Report on the survey of SSI units in the region where college is located.
• Chart showing financial assistance available to SSI along with rates of interest.
• Chart showing tax concessions to SSI both direct and indirect.
• Success stories of Entrepreneurs in the region.

TEXTBOOKS/ REFERENCES:
C B Gupta and S S Khanka, “Entrepreneurship and Small Business Management”, Sultan Chand Publishers,
15BUS219 MARKETING MANAGEMENT AND E-BUSINESS 3 1 0 4

Objective: To provide exposure to the students about principles of marketing and the knowledge of E-business.

Unit 1
Marketing, Introduction, Definition of market and marketing, Objects of marketing, features, Classification of markets, marketing and selling, Importance of marketing, modern marketing, features, marketing management, characteristics of marketing management, marketing management and sales management, Green Marketing, Market Segmentation and Target Marketing, Marketing mix, definition, elements of marketing mix, Marketing process, marketing functions, functions of exchange, functions of physical supply, facilitating functions.

Unit 2
Market research, marketing research and marketing information system, procedure of marketing research. Product: classification, product policies, product line, product mix, product life cycle, Pricing: pricing objectives, factors affecting price decisions, price determination procedure, types of pricing.

Unit 3
Promotion: objectives, forms of promotion, sales promotion, tools of sales promotion. Advertising: definition, kinds of advertising - media - features, personal selling, personal selling process, channels of distribution.

Unit 4
E-Business, meaning of e-business, e-business firms, telecommunications infrastructure, internet software producers and online sellers and content providers, models of e-business, business to business, business to consumer and consumer to consumer, applying e-business strategies to managerial, marketing and financial situations.

Unit 5
Consumer behaviour: Introduction, factors influencing consumer behaviour, individual behaviour determinants, external environmental factors affecting consumer behaviour.

15BUS312 STRATEGIC MANAGEMENT FOR BUSINESS 3 1 0 4

Unit 1

Unit 2
Key internal forces, process of performing an internal strategic management audit, basic functions or activities that make up the different functional areas of business. Key external forces, sources of external information, Porter’s five forces model of competition, Cooperative vs. Competitive Strategies – examples and exercises.

Unit 3
Five important generic strategies. Strategies of – first mover, early starters, market followers. Diversification strategies - related and unrelated, core competencies, outsourcing, horizontal and vertical integration, Merger and acquisition, strategic alliance, strategic business units. Case studies.

Unit 4
Three stage strategy formulation framework, SWOT Matrix, SPACE Matrix, BCG Matrix, value chain analysis.
Unit 5
Strategy formulation vs. Strategy Implementation, Matching Structure with Strategy, creating strategy supportive culture, challenges in strategy implementation.

Skill Development Activities:
- Present a chart showing Strategic Management Process.
- Select any organization and undergo SWOT analysis.
- Present strategy followed by an FMCG company in the Indian Market.
- Select any sector and make competitive analysis using Porter? s five forces model.
- List social responsibility action initiated by any organization.
- Select any organization and identify the Key Result Areas.

TEXTBOOKS:
1. Francis Cherunilam – Strategic Management, Himalaya Publishing
2. R Srinivasan – Strategic Management: The Indian Context, PHI Learning

REFERENCE TEXTS:
1. Fred R David, Forest R David – Strategic Management: Concept and Cases, Pearson
2. Chandrasekharan, Ananthanarayanan – Strategic Management, Oxford University Press
3. Garth Saloner, Andrea Shepard, Joel Podolny – Strategic Management, Wiley India

15BUS332 INTEGRATED ADVERTISING AND BRANDING 3 0 0 3

Objective: The students are expected to gain comprehensive understanding of the concepts of professional practices in Advertising and Branding for Integrated Marketing Communication (IMC). Content of the course gives an exposure to the foundation of design and implementation techniques for all the presentable marketing formats like print, broadcast and new digital media, through discussions of case studies from advertisement industry from a perspective of IMC.

Unit 1

Unit 2

Unit 3
Creative Process in Advertising - Copy Writing and Craft of Copy Writing - Writing

TEXTBOOKS:

REFERENCES:
SYLLABI  

**15BUS333 LOGISTICS AND SUPPLY CHAIN MANAGEMENT  3 0 0 3**

Objectives: To understand the general concept of logistics and supply chain management; to better analyze the distribution channel, starting from raw material supply to the finished good delivery to the end user; to learn the re-engineering of existing logistics network; to apply the global trends in supply chain management such as the IT application etc.

Unit 1 Introduction to Logistics and Supply Chain Management

Unit 2 Supply Chain planning, Strategy formulation and design of Supply Chain network. Supply chain strategy framework - Supply chain relationship fit between competitive strategy and Functional strategies. Integrated Supply chain planning - Factors influencing Network design decisions logistics/Supply chain network design process - logistics/ supply chain network planning - Modelling approaches to logistics/ supply chain network design.

Unit 3 Logistics and supply chain relationships, and managing inventory and transportation in a supply chain. Distribution logistics - Channel structure - Function and design of channel of distribution - Types of distribution channels - Proper Channel Design - Physical distribution management - Economics of distribution - Logistics service alliances. Basics of Inventory management - Basic inventory control systems - Modern approaches to inventory management. Role of transportation in a supply chain - Transportation Infrastructure - Its Economics and Pricing - Transportation Management System (TMS) - Transportation Services - Transportation Costs.


Skill Development Activities:
- By selecting an appropriate companies find out how their logistics and supply chain management is implemented and how effective it is and mention their advantages and disadvantages. Formal presentations have to be evaluated.
- Case studies or hands-on experience by visiting a logistics firm
- An orientation about the career prospects in this domain will be an encouraging aspect for the students
- The students may propose a better option for some of the logistics application, they are using daily, such as the transportation facility of food/ students to the campus etc.

TEXTBOOKS:
1. Salish C Aliwadi, Rakesh P Singh-Logistics Management, PHI
2. Sunil Chopra, D V Kastra, Peter Meindl - Supply Chain Management: Planning and Operations, Pearson

REFERENCES:
1. Donal Bowersox, David Closs, M Bixby Cooper - Supply Chain Management, TMH
2. Sunil Sharma - Supply Chain Management: Concepts, Practices and Implementation, Oxford University press

**15BUS342 ADVERTISING AND PUBLIC RELATIONS  3 0 0 3**

Objective: The objective of this course is to provide the students the knowledge of the concept of advertising and media management and to give a basic idea about public relations.

Unit 1 Advertising - meaning and definition - role of advertising – benefits of advertising - non-commercial advertising - ethical issues in advertising - need for advertising - features - advertising and advertisement - advertising and publicity - Advertising media management - selection of advertising media - types of advertising medias - indoor advertising - press media, radio, television, film - outdoor advertising direct advertising promotional advertising.
SYLLABI  
B Com – Finance and IT  
2015 admissions onwards

Unit 2
Advertisement copy - classification of advertisement copy - Qualities of a good advertisement copy - elements of an advertisement copy - Selection of an advertising agency - remuneration of agency - evaluation of advertising.

Unit 3
Public Relations - meaning and definition - basic elements of public relations - Public opinion – meaning of public and opinion – meaning of public opinion - attitudes in opinion formation – types of attitudes - formation of public opinion - group influences on individual opinion.

Unit 4

Unit 5
Media relations and publicity – selection of publicity media – publicity media - types of publicity - functions of newspaper, radio and television - newspaper organization and publicity - news syndicates and wire services and publicity - magazine organization and publicity - radio and television organization and publicity - communicating with the media - avenues of communication – evaluating publicity.

Skill Development Activities:
- Sketch the competitive position for the development of an advertising plan for Sahara Airlines & Tata Telephones.
- Define the advertising objectives on DAGMAR Approach for any product of your choice.
- By selecting an appropriate theme & appeal, create & enact an advertisement for a range of any established products. For this purpose, the class should be divided into groups and formal presentations have to be evaluated.

TEXTBOOKS:

REFERENCE BOOKS:
R. S. N. Pillai and Bagavathi – Modern Marketing Principles and Practices, S. Chand & Company Ltd.
Shekhar Verma – Advertising and Public Relations, Sonali Publications
Seema Sharma – Public Relations, Anmol Publications

SYLLABI  
B Com – Finance and IT  
2015 admissions onwards

15BUS344  
HOSPITAL MANAGEMENT  
3 0 0 3

Objective: The students shall gain a comprehensive foundation knowledge about the different situations in the management of a modern hospital. Since the professional scenario involves varying degrees of organizational structure, size and complexity of all management domains depending on the healthcare objectives and settings, the course content will generate an interest in taking up higher focused learning in the subject domain as well as enter into a management area of service in healthcare.

Unit 1
Concept of Healthcare Delivery as a system - Different types of scenarios from Primary healthcare to Clinics, Small, Medium and Large Professional and Teaching Hospitals - Hospital as an Organisation for Healthcare delivery – Various systems of healthcare practices like traditional, indigenous and modern scenarios using private and government support - Structure, Behaviour and Complexity of Departmental Facilities in a hospital.

Unit 2

Unit 3
Ambulatory Care, Ancillary and Clinical Services Departments – Typical Organisational Structures and working of Out-patient and In-patient Management services – Emergency and Critical Care – Clinical departments – General Nursing and Specialty Nursing Services - Surgical Facilities and Operation Theatres (OT) – Intensive Care Units (ICU) - Laboratory Medicine and Clinical Labs – Radiology and Diagnostic Radiology – Medical Records (MR) department.

Unit 4

Unit 5
Integrated Marketing Communication (IMC), Public Relations (PR), Patient Education, Community and Social Outreach - Ethical and Legal aspects of Hospital Management - Visits to Hospitals offering different types of Healthcare delivery systems - Case Studies and Presentations.
Skill Development Activities:
• Study of front office, housekeeping, pharmacy etc of any hospitals
• Submit a report on performance of the above activity.

TEXTBOOKS:

REFERENCES:
2. Nursing Administration, B. T. Basavanthappa, Jaypee Brothers, 2e, 2009

15BUS345 HUMAN RESOURCES MANAGEMENT CONCEPTS 3 0 0 3

Objective: To enable the students to gain a basic level of knowledge about the concept of human resources management

Unit 1

Unit 2
Human resource, importance, need for human resource planning, process of man power planning, purposes and uses of job analysis, contents of job analysis, steps in job analysis, job evaluation, objectives and principles, procedure of job evaluation, advantages and disadvantages of job evaluation.

Unit 3
Recruitment, meaning and definition, purposes and importance, recruitment process, searching and screening, evaluation, selection, selection process, barriers to effective selection, Orientation and training Programmes, requisites of an effective Programme, problems of orientation, training and development.

Unit 4
Motivation – Meaning and concept – Theories of motivation.

Unit 5
Performance appraisal, objectives, appraisal process.

SYLLABI
B Com – Finance and IT
2015 admissions onwards

Skill Development Activities:
• Prepare a Chart showing the functions of HRM and a brief explanation on the need for each function.
• Prepare an advertisement for recruitment/ selection of candidates for any organization of your choice.
• Give observation report of industrial safety practices followed by any organization of your choice
• Develop a format for performance appraisal of an employee.
• Choose any MNC and present your observations on training programme.

TEXTBOOKS:

REFERENCE BOOKS:
1. K. Aswathappa – Human Resource Management, TMH
3. Indian Institute of Banking and Finance – Human Resources Management, Macmillan

15BUS346 INTRODUCTION TO ORGANISATIONAL BEHAVIOUR 3 0 0 3

Objective: To enable the students to understand the theory and concept of organizational behaviour

Unit 1

Unit 2
Organisational goals – Determination and determinants – Goal conflicts – Conflict Management, Organisational change, nature, factors and process of planned change, concept and process of organisational development.

Unit 3

Unit 4
Approaches to OB – Human behaviour approach – models of OB.

Unit 5
Organisational effectiveness – Concept – Approaches to measure effectiveness – Factors in organisational effectiveness.
Skill Development Activities:
- Meaning of job enrichment and list the requirements of job enrichments
- Characteristics of attitude and components of attitude – A brief discussion
- List the determinants of personality
- Factors influencing perceptions - A brief explanation
- List the characteristics of various leadership styles

TEXTBOOKS:
1. L. M. Prasad – Organisational Behaviour, Sultan Chand and Sons

REFERENCE BOOKS:
2. Margie Parikh, Rajen Gupta – Organisational Behaviour, TMH
3. S. S. Khanka – Organisational Behaviour, S. Chand

15BUS347 TOURISM MARKETING 3 0 0 3

Objectives: To know the concepts and components of marketing; to develop the right marketing mix for tourism; and to inculcate the skills for tourism marketing.

Unit 1
Marketing: Concept, definition and its significance in tourism industry - Uniqueness of Tourism Marketing - Service Characteristics of Tourism Marketing Relationship between customer value, satisfaction, and quality; Service culture/ characteristics. Services marketing mix.

Unit 2

Unit 3

Unit 4
Tourism Product Pricing and Distribution - Pricing Considerations and Approaches - Pricing Strategies and Methods for new and existing products; Price adjustments during peak and off seasons Marketing of Small Tourism Business - Distribution Channel in Travel and Tourism, tourism channel management; Internet as an evolving tourism distribution channel; channel behaviour and organization; Channel management decisions; Choice of a business location.

REFERENCES:
1. Marketing for Hospitality and Tourism - Philip Kotler, Jon Bower, James Maken Prentice Hall, India
2. Marketing for Tourism - J. Christopher Holloway & Chris Robinson
7. Marketing of Hospitality and Tourism Services, Prasanna Kumar, McGraw Hill.
8. Stephen F. Witt and Luiz Moutinho (Eds.) Tourism Marketing and Management Handbook (Prentice Hall, India

15BUS353 WEB-BASED MARKETING 3 0 0 3

Objectives: The digital marketing landscape has changed more rapidly by the adoption of mobile and social media to engage customers in dynamic, multiparty conversations. It has revolutionized how marketers operate, and the skills they need to be successful. The course is designed to introduce students to the world of multi-channel marketing, and provide them with the advanced technical skills and marketing savvy they need to identify, engage, and develop relationships with customers in a digital environment.

Unit 1
SYLLABI  B Com – Finance and IT  2015 admissions onwards

and Optimization. Link Building Strategies. Useful Tools for SEO. The Past, Present and Future of SEO.

Unit 2

Unit 3

Unit 4

Unit 5

TEXTBOOKS:
Understanding Digital Marketing: Marketing Strategies for Engaging the Digital Generation Mar 2012 by Calvin Jones, Damian Ryan

REFERENCES:

15COM101  ACCOUNTANCY  3 1 0 4

Objective: To provide the students the knowledge and understanding of basic accounting principles and practices of various types of businesses other than partnerships and joint stock companies.

Bridge Course
A Bridge Course will be offered for the students from non-commerce streams to familiarize the principles and fundamentals of accounting which includes the following topics. The same will be started two weeks before the commencement of the regular classes.


TEXTBOOKS:

REFERENCE TEXTS:
1. R. L. Gupta and M. Radhaswamy: Advanced Accountancy Vol. - 1, Sultan Chand and Sons
**15COM102 MANAGEMENT PRINCIPLES AND PRACTICES  2 1 0  3**

**Objective:** The course familiarizes the students with the principles of management, managerial practices, and recent trends in management.

**Unit 1** Concept of Management: meaning, nature, scope and importance – Role of management - management and administration – Management as profession - Evolution of Management - Approaches to Management.

**Unit 2** Planning - Meaning and Significance – types of plans – different approaches to plans – strategies, objectives and policies.

**Unit 3** Organizing - Principles of Organization – types of organization, formal and informal organization structure – authority and responsibility, delegation. Span of control and chain of command.

**Unit 4** Directing - Definition, importance- principles of direction, coordination as essence of management.

**Unit 5** Managerial Control - Needs for control - features of effective controlling system - modern management techniques – MBO, MBE, TQM, MIS, PERT and CPM.

Emerging Trends in Management, knowledge management, stress management and event management.

**Skill Development Activities:**
1. Collect the photograph and Bio-data of any three contributors to Management thought.
2. Draft organizational chart and discuss the authority relationship.
3. Identify the feedback control system of an organization.
4. List out your strengths and weaknesses
5. Collect the names of BPO’s and KPO’s
6. Visit a factory/ industry and collect information from workers about the Stress and their causes.

**BOOKS FOR REFERENCE:**
1. Principles of management – C B Gupta
2. Principles of management – L M Prasad
3. Principles of management – Sherlekar
4. Knowledge management – A T Raman
5. Stress management – Dr H L Kowla
6. Strategic management – L M Prasad
7. Business Policy event Planning in business – Cindey lenare

**15COM111 ADVANCED ACCOUNTANCY  3 1 0  4**

**Objective:** To provide the students the knowledge and understanding of basic accounting principles and practices of various types of businesses other than partnerships and joint stock companies.

**Unit 1** Partnership Accounts: General principles, past adjustments and guarantee, Admission of a partner, valuation and treatment of Goodwill, revaluation account, distribution of past profits or losses.

**Unit 2** Retirement and death of a partner, accounting treatment on retirement and death, calculation of the amount due to the retiring/deceased partner. Dissolution of firm, Realisation Account, accounting entries in the books of the firm, Insolvency of partners, Garner vs. Murray, piecemeal distribution.

**Unit 3** Hire purchase and instalment purchase system: Meaning of the terms, journal entries in the books of hire purchaser and hire vendor, Default and re-possession. Hire purchase trading account, Self balancing system.

**Unit 4** Branch Accounts: Meaning – Types of branches – Debtors system – Stock and debtors system – Final accounts system – Incorporation of branch trial balance.

**Unit 5** Department Accounts, Allocation of expenses, Inter-departmental transfers, Provision for unrealized profits, Investment Accounts, Ex-interest and cum-interest quotations.

**TEXTBOOKS:**

**REFERENCE BOOKS:**
2. R L Gupta and M Radhaswamy: Advanced Accountancy Vol. - 1, Sultan Chand and Sons
SYLLABI  B Com – Finance and IT  2015 admissions onwards

Unit 1
General Principles: Types and Functions of Banks, Branch Banking and Unit Banking; Distribution of Commercial Banks assets. General Control of Banks over Deposits. Mechanism of Credit Creation and its Limitations. Clearing House. Acceptance House and Discount House.


Unit 2
Reserve Bank of India: Changing Role of Reserve Bank of India and evolution of its funds - Credit Control by the Reserve Bank of India. Role of Reserve Bank of India in the field of Rural Finance.

Unit 3

Unit 4
Credit cards and debit cards, meaning and definition of credit cards, advantages and disadvantages credit cards, Farmer’s credit card debit cards, Recent trends of Indian banking types of financing, Core banking, E-banking, meaning functions of E banking system advantages and limitations, ATM, phone banking, deposit insurance scheme, high-tech banks.

Unit 5
Opening and operation of various accounts, closing of accounts, pass book, negotiable instruments, definitions of bill of exchange, cheque and promissory notes, requisites of a valid cheque, MICR cheque, crossing of cheques, endorsement, holder and holder in due course, dishonour of cheques, wrongful dishonour.

Skill Development Activities:
- Collect and fill account opening form of SB A/c or Current A/c
- Collect and fill pay in slip of SB A/c or Current A/c
- Draw specimen of Demand Draft.
- Draw different types of endorsement of cheques.
- Paste specimen of Travellers Cheques / Gift Cheques / Credit Cheques.
- List customer services offered by at least 2 banks of your choice.

SYLLABI  B Com – Finance and IT  2015 admissions onwards

TEXTBOOKS:
1. Maheswary and Paul – Banking Theory, Law and practice, Kalyani Publishers
2. S Natarajan, P Parameswaran – Indian Banking, S. Chand and Company Ltd.

REFERENCE TEXTS:
1. Shekhar and Shekhar – Banking Theory and Practice, Vikas Publications
2. Radhaswamy and Vasudev – Banking Theory and Practice, Sultan Chand and Sons

15COM201  CORPORATE ACCOUNTING  3 1 0 4

Objective: To enable the students to develop awareness about corporate and other specialized accounting system in conformity with the provisions of The Companies Act, 1956

Unit 1
Company Accounts: Share, Types of shares, Share capital, Classification of shares and share capital, Issue of shares, Issue at par, premium and discount, Over-subscription and under-subscription, Forfeiture and re-issue of shares, Redemption of preference shares, Redemption out of capital and out of profits, Capital Redemption Reserve, Bonus Issue, issue of debentures.

Unit 2
Final Accounts of joint stock companies, Preparation of Balance Sheet in prescribed form, Accounting Standards with focus on AS 1 - 15.

Unit 3
Acquisition of business, profit prior to incorporation.

Unit 4
Amalgamation as per AS 14, absorption and external reconstruction, meaning of the terms, purchase consideration, entries in the books of purchasing and vendor companies, inter-company owings.

Unit 5
Reduction of capital, internal reconstruction, Capital Reduction Account, Accounts of Banking Companies, preparation of Profit and Loss Account and Balance Sheet in prescribed form, Rebate on Bills Discounted.

TEXTBOOKS:

REFERENCE BOOKS:
1. R L Gupta and M Radhaswamy – Advanced Accountancy Vol. - 2, Sultan Chand and Sons

15COM202 INSURANCE AND RISK MANAGEMENT 2 1 0 3

Objective: The objective of this course is to understand various aspects of different types of insurance and risk management.

Unit 1
Risk Management and Introduction to insurance: Concept of risk, meaning, types of risk, methods of handling risk, risk management process. Meaning of Insurance, functions, nature of insurance, principles of insurance, principle of co-operation and principle of probability, Insurance contract, and essentials of an insurance contract.

Unit 2

Unit 3
Marine Insurance Contract: definition, procedure to effect marine insurance, elements of marine insurance, marine insurance policies, different classes of policies, policy conditions, description of various clauses.

Unit 4
Fire Insurance: Definition, causes of fire, prevention of loss, private activities and public activities, fire insurance contract, elements of fire insurance contract, various types of policies in fire insurance, policy conditions.

Unit 5
Miscellaneous insurance: Employer's liability insurance, Employees State Insurance Act, Aviation insurance, Motor insurance, kinds of policies under motor insurance, procedures of insurance, general exceptions, extra benefits.

Skill Development Activities:
- Visit any insurance office and collect the details of its Organizational Structure.
- Collection of the Proposal Forms of insurance and filling the same, Collecting and filling of Insurance Claim Forms.
- Collect any one type of Policy Bond.
- Meet Development Officer and collect information about different Insurance Policies, and
- Documentation of the Procedure for Claims and their Settlement.

TEXTBOOKS:

REFERENCE BOOKS:
2. M N Mishra – Modern Concepts of Insurance, S. Chand & Company Ltd.

15COM211 FUNDAMENTALS OF COSTING 3 1 0 4

Objectives: To provide the students the knowledge of cost ascertainment, cost presentation and cost control and to understand different methods of costing adopted by various concerns and its utility.

Unit 1
Cost, costing, cost accountancy and cost accounting, objectives, advantages and disadvantages, cost accounting and financial accounting, cost accounting and management accounting, methods of costing, cost classification, cost center and cost unit, cost sheet, unit costing, expenses excluded from cost.

Unit 2
Materials, purchase procedure, centralized purchasing, stock levels, EOQ, issue of materials – pricing of material issues, perpetual inventory.

Unit 3
Labour, time-keeping and time booking, methods of wage payment, incentive systems (Halsey and Rowan), overtime, idle time.

Unit 4
Overheads, meaning and classification, allocation and apportionment of overheads, primary and secondary overhead distribution summary, absorption of overheads, methods of absorption, machine hour rate, concept of over and under absorption of overheads, Reconciliation of cost and financial accounts.

Unit 5
Operating Costing: Transport costing, calculation of cost per km., cost per passenger km, and cost per tonne km., Contract costing; recording of cost, profit on incomplete contracts, estimated profit, extra-work, sub-contract. Process Costing: process accounts, normal loss, abnormal loss and abnormal gain, inter-process profits.

TEXTBOOKS:
1. K. M. Vineeth and K. R. Shabu – Cost Accounting, Kalyani Publishers
**SYLLABI**


**REFERENCE BOOKS:**
1. S. P. Iyengar: Cost Accounting Principles, Sultan Chand and Sons
2. Khanna Ahuja and Pandey – Practical Costing, S. Chand and Co.
3. B. S. Ramam – Cost Accounting, United Publishers

---

**Objective:**
To get a reasonable exposure in the matters relating to international business and foreign trade.

**Unit 1**
Introduction: Globalization and its growing relevance in the world economy; Impact of globalization; International business, Reasons for Growth of International business, Internationalization stages and orientations, complexities or problems of International business.

**Unit 2**

**Unit 3**
International Organizations and Agreements: WTO, TRIPS and TRIMs, UNCTAD, IBRD, IMF; Commodity Agreements and Trade blocs. Foreign Investments, Forms of Foreign Direct Investment and flows of foreign investment in India. Regional Economic Cooperation: Forms of Regional Groupings, European Union, NAFTA, ASEAN, SAARC, SAPTA, SAFTA.

**Unit 4**

**Unit 5**

---

**SYLLABI**

**Skill Development Activities:**
- List of exemplary ethical practices that you have noticed in your area
- Identify special Social, Cultural and Demographic Features of your locality, and comment on the licensing procedure
- Identify various regulatory authorities in your locality and comment on how they are regulating the business unit you have visited
- Make a survey of local political influence on Business, and Make a list of MNCs operating in your area/State

**TEXTBOOKS:**

**REFERENCE BOOKS:**
2. Shajahan – International Business, Macmillan
3. Czinkota, Ronkainen, Moffett – International Business, Wiley India

---

**Objective:**
To enable the students to get an insight of what is research methodology in order to prepare them for their work on the Project in the Sixth Semester.

**Unit 1**

**Unit 2**

**Unit 3**
Sampling Techniques: Non-probability methods – convenience sampling, judgement sampling and quota sampling – probability methods – random sampling, systematic sampling and stratified sampling – merits of sampling – superiority of sampling over census method.

**Unit 4**
### Unit 5
Preparation of Project Report: Type of project reports – steps in writing reports – components of a report, Appendices and Bibliography.

**Skill Development Activities:**
- Illustrate different types of samples with examples
- Construct a questionnaire for collection of primary data keeping in mind the topic chosen for research
- Narrate your experience using observation technique
- Diagrammatically present the information collected through the questionnaire

**TEXTBOOKS:**
1. Kothari – Research Methodology, New Age Publishers
2. K. M. Vineeth and M. C. Dileep Kumar – Research Methodology, Kalyani Publishers

**REFERENCE BOOKS:**
2. Anil Tandon – Research Methodology: Methods and Techniques, S. Chand Publication
3. Paneerselvam – Research Methodology, PHI

### 15COM301 MANAGEMENT ACCOUNTING 3 1 0 4

**Objective:** This course provides the students an understanding of the applications of various tools and techniques for management to help in decision-making.

**Unit 1**

**Unit 2**
Marginal costing, marginal cost, advantages and disadvantages of marginal costing, contribution, P/V Ratio, Break Even Point (BEP), Margin of Safety, managerial applications of marginal costing.

**Unit 3**
Ratio analysis, Significance of ratios and long-term financial position, Uses and limitation of ratios, Classification and computation of various ratios, Preparation of financial statement from accounting ratios.

**Unit 4**
Fund flow statement, meaning and importance, fund from operation, statement of changes in working capital, Cash flow statement, cash from operation, preparation of fund flow statement and cash flow statement.
SYLLABI  B Com – Finance and IT  2015 admissions onwards

Unit 5
Basic knowledge about filing Income Tax Returns, assessment procedures, refunds, Income Tax Authorities. Introduction to tax planning in the case of individuals, exclusions and exemptions from total income.

TEXTBOOKS:
1. T. N. Manoharan – Income Tax Law, Snow White Publications
2. V. P. Gaur and D. R. Narang – Income Tax Law and Practice, Kalyani Publishers

REFERENCES:
1. H. C. Mehrothra – Income Tax Law and Accounts, Sahitya Bhavan Publication
2. B. S. Raman – Income Tax Law and Practice
3. Vinod Singhania – Income Tax, Taxmann Publication

15COM304 INVESTMENT MANAGEMENT 3 0 0 3

Objectives: To familiarize the students with the world of investments; to provide a theoretical framework for the analysis and valuation of investments.

Unit 1

Unit 2

Unit 3

Unit 4
Credit Rating: Introduction – significance – credit rating process – credit rating in India – regulatory framework – SEBI.

Unit 5

TEXTBOOKS:
1. Yogesh Maheshwari – Investment Management, PHI

SYLLABI  B Com – Finance and IT  2015 admissions onwards

2. V. K. Bhalla – Fundamentals of Investment Management, S. Chand

REFERENCE BOOKS:
2. Hiriyappa – Investment Management: Securities and Portfolio Management, New Age
3. Prasanna Chandra – Investment Analysis and Portfolio Management, TMH

15COM311 PRINCIPLES OF FINANCIAL MANAGEMENT 3 1 0 4

Objective: The objective of this course is to help students to understand the techniques of analysis and conceptual framework of financial management.

Unit 1

Unit 2


Unit 3

Unit 4

Unit 5
SYLLABI

B Com – Finance and IT

2015 admissions onwards

S 31

– Concept and patterns of Capital structure – Criteria and factors influencing capital structure decision – Capital Budgeting – evaluation of investment projects – payback period, time factor, discounted cash flow methods.

Skill Development Activities:
• Draw the organization chart of Finance Function
• Illustrate operating cycle for at least 2 companies of your choice.
• Evaluate the NPV of an investment made in any one of the capital projects with imaginary figures for 5 years.
• Prepare an ageing schedule of debtors with imaginary figures.
• Capital structure analysis of companies in different industries

TEXTBOOKS:
2. P. C. Tulsian – Financial Management, S. Chand

REFERENCE BOOKS:

15COM312 CAPITAL MARKETS AND FINANCIAL SERVICES 3 1 0 4

Objective: To get a reasonable exposure in the matters relating to capital markets and financial services.

Unit 1

Unit 2

Unit 3

SYLLABI

B Com – Finance and IT

2015 admissions onwards

Unit 4

Unit 5
Mutual Funds: Importance and role of mutual funds – schemes – advantages and shortcomings – role of credit rating, Credit rating agencies of India – CRISIL – IICRA – CARE – Limitations of rating.

Skill Development Activities:
• Collection of Share certificate/ debenture certificate.
• Chart showing modus operandi of leasing – hire purchase procedures.
• Collect any specimen of new Financial Instruments and record the same.
• Select any Mutual Fund and examine the various closed and open-ended schemes offered.
• Visit any Housing Finance Companies and analyse the features of various financing schemes offered.

TEXTBOOKS:
2. Clifford Gomez – Financial Markets, Institutions and Financial Services, PHI

REFERENCE BOOKS:
1. Punithavathy Pandian – Financial Services and Markets, Vikas

15COM313 AUDITING – PRINCIPLES AND PRACTICE 3 1 0 4

Objective: To provide the students the knowledge of principles of auditing and the procedure followed in India.

Unit 1
Origin and meaning of auditing – Definition – Objects, advantages and importance – Professional and personal qualities of an auditor – Classification of audit – Planning the audit - Arrangements with client – Audit Programme – Audit note book and working papers – Division of work. Rights and powers of Auditors, Qualification and dis qualification of Auditors.

Unit 2
Internal check – meaning and definition – Object - Features of good internal check system - Internal audit – Relationship between internal auditing and statutory auditing – Distinction between internal audit and internal check.

Arts and Sciences
AMRITA VISHWA VIDYAPEETHAM

S 31

Arts and Sciences
AMRITA VISHWA VIDYAPEETHAM

S 32
Unit 3
Vouching – Meaning – Objects of vouching – Vouching of cash transactions and trading transactions – Vouching of personal and impersonal ledger.

Unit 4
Verification and valuation - verification of assets and liabilities - valuation of assets – general principles of valuation – basis for ascertaining cost or market value – Auditor’s duties.

Unit 5

Skill Development Activities:
- Collect the information about classification of audit conducted in different organizations.
- Formulating An Internal Check System for Cash Sales,
- Verification of an Ascended Fixed Assets and Valuation, and Preparation of a Qualified and Clean Audit report of a Company

TEXTBOOKS:
1. Jagdish Prakash – Auditing, Kalyani Publishers

REFERENCE BOOKS:
1. R. G. Saxena – Principles and Practice of Auditing, Himalaya Publishing House
2. B. N. Tandon – A Handbook of Practical Auditing, Sultan Chand & Sons
3. Tandon, Sudharsnam, Sundharabahu – A Handbook of Practical Auditing, S. Chand

15COM331 INVESTMENT ANALYSIS AND PORTFOLIO MANAGEMENT

Objectives: The primary objective of this course is to familiarize the student with basic concepts of Security Analysis and Portfolio Management and as various tools and techniques to facilitate the managers in managing their portfolio. The basic objective of the course is to acquaint the students in respect to the investment decisions related to financial assets, the risks and the returns involved, to make aware about the functioning of securities market alongside the theories and concepts involved in portfolio management.

Unit 1

Unit 2
Concept of Return and Risk: Systematic and Unsystematic Risks – Measurement of return and risk.

Unit 3
Overview of Security Analysis


Technical Analysis: Trends, Indices and moving averages applied in technical analysis. Efficient Market Hypothesis (Simple exercise only).

Unit 4

Capital Asset Pricing Theory: Assumptions of CAPM theory.

Rupee cost Averaging.

Unit 5
Portfolio Evaluation: Sharpe’s Ratio - Treynor’s Ratio – Jenson’s Ratio – Portfolio Revision Strategies (Simple Exercises only)

Skill Development Activities:
- Prepare an analysis of the present market condition for investing in shares.
- Consider the prevailing best industry on the basis of economic analysis for investing.
- Compute the best company to invest now in the light of Beta and Alpha studies, BSE and NSE.

TEXTBOOKS:

REFERENCES:
## 15COM332 INTRODUCTION TO INTERNATIONAL FINANCE  
### Objective:
To introduce the environment of international finance and its implications on international business.

### Unit 1
Foreign Exchange Markets: Foreign exchange market, determination of exchange rate, exchange control, exchange rate systems, exchange rate classification, exchange rate and convertibility of the rupee, foreign exchange, management Act.

### Unit 2

### Unit 3
International Investment and Finance: Types of foreign private investment, significance of foreign investment, Trade and investment, factors affecting international investment, limitations and dangers of foreign capital, Portfolio investment, foreign investments in India and by Indian companies.

### Unit 4
Trade policy and regulations in India: Trade strategy of India, Foreign trade policy, Import substitution, regulation and promotion of foreign trade, export house, evaluation of export promotion measures.

### Unit 5

### TEXTBOOKS:
1. Francis Cherunillam – International Business Text and Cases, PHI
2. Dr. C.B. Gupta – International Business, S. Chand

### REFERENCE BOOKS:

## 15COM390 LIVE-IN-LAB.
This initiative is to provide opportunities for students to get involved in coming up with solutions for societal problems. The students shall visit villages or rural sites during the vacations (after second semester or fourth semester) and if they identify a worthwhile project, they shall register for a 3-credit Live-in-Lab project, in the fifth semester. The objectives and projected outcome of the project should be reviewed and approved by the Dept. Chairperson and a faculty assigned as the project guide. On completion of the project, the student shall submit a detailed project report. The report shall be evaluated and the students shall appear for a viva-voce test on the project.

## 15COM391 MINOR PROJECT  
Minor project is basically meant to understand the practical aspects of concepts learned during all the semesters in the real life scenario. The project would impart practical exposure to all the students in the Industry. The students will be doing projects relating to the different business practices as chosen by them. They have to publish the outcome of the minor project in reputed national / international journals.

## 15COM399 PROJECT  
Every student will have to do an assigned project from any reputed Company. The final project evaluation will be done at the end of the semester based on the detailed Dissertation submitted by the student, duly signed by the project supervisors.

## 15CSA106 PC SOFTWARE  
### Objective:
IT is revolutionizing the way, in which we live and work. It is changing all aspect of our life and lifestyle. The digital revolution has given mankind the ability to treat information with mathematical precision, to transmit it at very high accuracy and to manipulate it at will. To survive in this information world one must keep pace with these changes.

### Unit 1
Introduction to computer systems - Types of computers, Characteristics of computers, What computers can do, What computers can’t do, Classification of computers, Central Processing Unit, Control Unit, Arithmetic and Logic unit, Memory - Registers and Addresses - How CPU and memory works, Windows Basics - Creating Directories, Files, Shortcuts, Moving and copying Files, Task Bar Options, Control Panel – Display, Mouse, Keyboard, Regional Settings, Date & Time, and Man handled device.

### Unit 2
Introduction to Computer Software – classifications - Operating systems, Utilities,
SYLLABI

B Com – Finance and IT

2015 admissions onwards

Compilers and Interpreters, Word processors, Spreadsheet systems, Presentation graphics, Database management systems, Image processors.

Unit 3

Word Processing Application – MS Word

Window parts – Menu Bar, Tool Bar, Status Bar, Scroll Bars. Understanding and arranging windows.


SYLLABI

B Com – Finance and IT

2015 admissions onwards

Compilers and Interpreters, Word processors, Spreadsheet systems, Presentation graphics, Database management systems, Image processors.

Unit 3

Word Processing Application – MS Word

Window parts – Menu Bar, Tool Bar, Status Bar, Scroll Bars. Understanding and arranging windows.


Unit 4

Spread Sheet Application – MS Excel


Unit 5

Presentations using Powerpoint - 2000


TEXTBOOK:


REFERENCE BOOKS:

1. Microsoft Office 2000 Complete, BPB publications

15CSA186

PC SOFTWARE LAB.

0 0 3 1

Unit 1

Word Processing Application – MS Word

1. Open a new document and set page size to A4, margins to left (2 cm), right (2cm), top (2.5m), bottom (2.5cm)

a. Type the following text:

Through Her extra ordinary acts of love and self sacrifice, Amma has endeared Herself to millions. Tenderly caressing everyone who comes to Her, holding them close to Her heart in a loving embrace, Amma shares Her boundless love with all. Be they young or old, sick or poor everyone who comes to Her receives the same unconditional love.

Amma’s compassion has given rise to a vast network of charitable and spiritual activities, which is drawing attention throughout the world. At the root of these services lies Amma’s teaching that the divine exists in everything-in every person, plant and animal. Perceiving this unity is the essence of spirituality and the means by which to end all suffering. It is through this simple, yet powerful message that Amma is transforming our world, one embrace at a time.

b. Make the document error free using Spelling and Grammar
c. Replace the word ‘compassion’ using Thesaurus utility.
d. Practice Cut, Copy and Paste.
e. Apply Page Borders, Paragraph Borders and shade the paragraphs.
f. Give appropriate heading in the Header and Page number, date in the Footer.
g. Apply paragraph settings to the document.
h. Format the text and apply bullets and numbering using menu.
i. Insert a picture in the document (use OLE feature)
j. Change one paragraph of the document into newspaper layout.
k. Practice tab settings.

2. Insert a table containing 6 rows and 7 columns: Headings – Student No, name, Mark1, Mark2, Mark3, Total, and Average.
a. Enter the details of 5 students.
b. Calculate Total & Average using ‘Formula’ option.
c. Sort the details of students in the order of Average..
3. Generate 10 copies of interview letters to candidates from different states informing the place and time of interview. (Mail Merge)

Unit 2
Spread Sheet Application – MS Excel
1. Open a new work book and enter the details:
   - Employee No
   - Name
   - Basic Pay
   - DA
   - HRA
   - PF
   - Net Pay
   
<table>
<thead>
<tr>
<th>Employee</th>
<th>Name</th>
<th>Basic Pay</th>
<th>DA</th>
<th>HRA</th>
<th>PF</th>
<th>Net Pay</th>
</tr>
</thead>
<tbody>
<tr>
<td>E001</td>
<td>Anu</td>
<td>6000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E002</td>
<td>Anju</td>
<td>8000</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E003</td>
<td>Pavan</td>
<td>4500</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E004</td>
<td>Jyothy</td>
<td>7600</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>E005</td>
<td>Manu</td>
<td>6500</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
   
   Calculate DA as 7.5% of Basic Pay, HRA as 5% of Basic Pay PF as 6% of Basic Pay
   And Net Pay = Basic Pay + DA + HRA - PF

2. Create a series using AutoFill handle.
3. Save the workbook & give suitable title in the Header and date in the Footer, Preview the file.
4. Create a name for a range of cells in the work sheet.
5. Practice Rows, columns, Cells and work sheet format options.
6. Clear the formats of 5 the row.
7. Delete the last sheet of the workbook
8. Make a copy of the first sheet and rename it
9. Practice paste special options.

Unit 3
Spread Sheet Application – MS Excel
1. Find the Sum of Net Pay using function.
2. Write a function to find the count of employees in G20 cell.
3. Insert comments in different cells and practice hyperlinks.
4. Create your own style for worksheets.
5. Create a database having the headings Roll No, Name, Mark1, Mark2, Mark3 and Total. Before entering data give validation rules:
   a. For roll no – Enter numbers between 1 and 50
   b. For name – Enter names that have text length between 3 and 15.
   c. For marks – Enter marks between 0 and 99
6. Insert records and Sort the records.
7. Create a chart for the above details.
8. Create a pie chart for the student with highest mark.

SYLLABI
B Com – Finance and IT
2015 admissions onwards

1. Presentations using PowerPoint - 2000
   1. Open a new Presentation and insert a new slide.
   2. Apply appropriate slide transition to it.
   3. Insert a number 4 more slides and set up the show for all.
   4. Text and Word art into slides and apply custom animations.
   5. Format the text and word art in the slides and apply design templates to slides.
   6. Hyper link the slides (use text for link).
   7. Use action buttons for hyperlink.
   8. Create a PowerPoint presentation that contains News Headlines for a TV channel.
   9. Create a presentation with minimum 5 slides regarding the programmes on Annual Day celebrations.
   10. Create a presentation with minimum 5 slides regarding various products offered by a particular company.

Unit 5
Simple business case studies using the software tools.

TEXTBOOK:

REFERENCE BOOKS:
1. Microsoft Office 2000 Complete, BPB publications
SYLLABI
B Com – Finance and IT  2015 admissions onwards

Making selections - Adjusting pixel selections - Moving and copying selected pixels - Deleting and extracting objects - Channels - Saving selections and using masks - Channel calculations.


Painting tools - Brush presets - Creating and modifying brushes - Blending modes - Gradients - Filling and stroking selections, layers, and paths - Creating and managing patterns - Drawing vector graphics.

Creating type - Editing text - Formatting characters - Fonts - Line and character spacing - Scaling and rotating type - Formatting paragraphs - Creating type effects.

Saving images - Saving PDF files - Saving and exporting files in other formats - File formats.


Video and animation in Photoshop - Creating images for video - Interpreting video footage - Editing video and animation layers - Creating frame animations - Creating timeline animations - Preview video and animations - Save and export video and animations.

REFERENCE TEXT:
Laurie Fuller, Laurie Ulrich Fuller, Robert C. – Photoshop CS3 Bible, Wiley India

15CSA217  ACCOUNTING PACKAGES – TALLY  2 0 0 2

Objective: To enable students understand the theory of accounting through the Accounting package – Tally.

Unit 1
Introduction – Basic bookkeeping – importance – types of records – Getting started with Tally – Company information – Features and configuration.

Unit 2

SYLLABI
B Com – Finance and IT  2015 admissions onwards

Unit 3

Unit 4

Unit 5

TEXTBOOKS:
1. Tally complete reference material

REFERENCE BOOKS:
1. Tally for everyone – Roopa, Add to Cart Publishing
2. Kogent Learning Solutions – Tally ERP 9 in Simple Steps, Dreamtech Publication
3. Dinesh Maidasani – Mastering Tally ERP 9, Firewall Media

15CSA283  BUSINESS SKILLS USING PC LAB. II  0 0 3 1

Multimedia tools for business
1. Resizing and editing image for business presentation.
2. Create advertisement, brochure, email newsletter, website, gif advertisements regarding various products offered by a particular company.
3. Create advertisement, brochure, email newsletter, website, gif advertisements regarding various courses offered by any college.

Internet and HTML
1. Introduction to Internet – Resources of Internet. Introduction to HTML – Basic Structural Elements and Their Usage.
2. Create a basic HTML page.

Various Google Business Tools
Adwords, Picasa, Gmail, Drive, Docs, Sheets, Slides, Forms, Calendar, Translate, Blogger.

Communication Tools
Training on various communication software tools like Skype, Hangout, etc.

Social Media Tools
Training on various social media tools like Face book, Twitter, Google Plus.
REFERENCE TEXT:
Mike Wooldridge – Creating Web Pages Simplified, John Wiley

15CSA286 ACCOUNTING PACKAGES – TALLY LAB. 0 0 3 1

Getting started with Tally – Company information – Features and configuration.


TEXTBOOKS:
1. Tally complete reference material

REFERENCE BOOKS:
1. Tally for everyone – Roopa, Add to Cart Publishing
2. Kogent Learning Solutions – Tally ERP 9 in Simple Steps, Dreamtech Publication
3. Dinesh Maidasani – Mastering Tally ERP 9, Firewall Media

15CSA305 WEB TECHNOLOGIES AND E–COMMERCE 1 1 0 2

Objective: This is a revolutionary technology that overwrites the information age. The goal of this topic is to elucidate the intricacies of Web Technology and the key concepts related to it. It also follows an integrated approach through understanding of what Electronic Business is all about.

Unit 1
Introduction to Internet – Resources of Internet – Hardware and Software requirements of Internet – Internet Service Providers – World Wide Web.

Unit 2

Unit 3
Form & Form Elements – Frames and Framesets – Hyper linking – HTML and

SYLLABI B Com – Finance and IT 2015 admissions onwards


Unit 4
HTML5 Graphics, Media and APIs.

Unit 5

TEXTBOOKS:
2. Pete Loshin, John Vacca – Electronic Commerce, Firewall Media

REFERENCE BOOKS:
1. Kalakota & Whinston – Frontiers of Electronic Commerce, Pearson Education Asia

15CSA351 AUDIT CONTROL AND PRACTICES 3 0 0 3

Unit 1
Information Systems Risks and Control: Information systems auditing fundamentals, information security, fundamental expectations, information systems risk, IS risk assessment, understanding the relationship between IS risks and controls, control assessment, mitigating IS risks through IS risk management, role of auditor in risk assessment, audit considerations in case of outsourced IT activities.

Unit 2
Information systems control framework, security policy framework, and IT governance.

Unit 3
Overview of information systems audit: Impact of information technology on the audit, need for IS audit, definition of IS audit, fundamentals for establishing an IS audit, function, engagement letter, skills and competence requirements of an IS auditor.

Unit 4
Information systems audit performance: Information systems audit strategy, phases
in information systems audit, planning an IS audit, audit of outsourced activities, materiality, use of sampling in information systems audit, documentation requirements, reporting, follow up.

Unit 5
IS audit techniques and computer assisted audit techniques: IT environment impact on audit methodology, auditing in a computerized information systems environment, audit of IT controls and security, IS audit approach, computer assisted audit technique, types of CAATs, other computer assisted audit techniques, continuous auditing approach, information systems control procedures: Policies, procedures and practices.

TEXTBOOKS:
2. Ron Webber – Information System Control and Audit

REFERENCE BOOKS
1. Sushila Madan – Management Information and Control Systems, Taxmann
2. Tricker – Management Information and Control Systems, John Wiley

15CSA352 INFORMATION SYSTEMS – ASSETS 3 0 0 3

Objective: The objective of the paper is to provide an understanding and familiarity with the information systems assets which is essential for acquisition of any knowledge on the methodologies for the audit and control practices of the information systems. The study can be under the following broad classification of typical assets associated with an IS organisation.

Unit 1
Information and data: Defining, creating, redefining and retiring data. Master files, archival files, transaction files. Informing and servicing users. Making the database available to users. Maintaining and monitoring database integrity and operations. Data repository systems.

Unit 2
Hardware: CPU, disk drivers, printers, terminals, concentrators, modems.

Unit 3
Software: System software – operating systems, network management systems, telecommunication systems, compilers, utilisers, interpreters, DBMS. Application software – financial accounting, payroll systems.

Unit 4
Services: Communication facilities, furniture, filing cabinet, Documents: Negotiable instruments, tapes, disks.

15CSA382 WEB TECHNOLOGIES AND E–COMMERCE LAB. 0 0 3 1

Web Page Designing with HTML5
1. Create a simple web page, which reveals the personal information of yours.
2. Design a web page, which contains a beautiful picture gallery and information of a few important tourist places in India.
3. Develop a web page for a Home appliances shop that displays the item details of that shop in a tabular manner. (Hint: Item Details should contain Item Name, Brand Name, Item Specifications, Rate etc).
4. Design a web page with an interface for creating an e-Mail Id.
5. Create a web page for the club registration.
6. Develop a web site for an University, which offers different UG and PG Courses. (Hint: Using Frames, Framesets, Images, Menus and Hyperlinks)
7. Create a beautiful and informative web site for a Book Shop which handles all categories of books. (Hint: Using all the options of HTML).

TEXTBOOKS:
2. Pete Loshin, John Vacca – Electronic Commerce, Firewall Media

REFERENCE BOOKS:
1. Kalakota & Whinston – Frontiers of Electronic Commerce, Pearson Education Asia

15CUL101 CULTURAL EDUCATION I 2 0 0 2

Unit 1
Introduction to Indian Culture - Introduction to Amma’s life and Teachings - Symbols of Indian Culture.
Unit 2
Science and Technology in Ancient India - Education in Ancient India - Goals of Life – Purusharthas - Introduction to Vedanta and Bhagavad Gita.

Unit 3
Introduction to Yoga - Nature and Indian Culture - Values from Indian History - Life and work of Great Seers of India.

TEXTBOOKS:
1. The Glory of India (in-house publication)
2. The Mother of Sweet Bliss, (Amma's Life & Teachings)

15CUL111 CULTURAL EDUCATION II 2002

Unit 1
1. Relevance of Sri Rama and Sri Krishna in this Scientific Age
2. Lessons from the Epics of India
3. Ramayana & Mahabharata

Unit 2
4. Who is a Wise Man?
5. A Ruler’s Dharma
6. The Story of King Shibi

Unit 3
7. Introduction to the Bhagavad Gita
8. Bhagavad Gita – Action without Desire

Unit 4
9. Role and Position of Women in India
10. The Awakening of Universal Motherhood

Unit 5
11. Patanjali’s Astanga - Yoga System for Personality Refinement
12. Examples of Heroism and Patriotism in Modern India

TEXTBOOKS:
Common Resource Material II (in-house publication)
Sanatana Dharma - The Eternal Truth (A compilation of Amma's teachings on Indian Culture)

15ECO111 ECONOMICS FOR BUSINESS 2103

Unit 1
Introduction to Managerial Economics: Definition & Scope of Managerial Economics; Role & Responsibility of a managerial economist, objectives of a firm. Demand Analysis: Demand Theory - Demand distinctions - Law of demand - Elasticity of Demands - Concept, types, Measurement of elasticity of demand, implications in decision making, Demand forecasting: meaning & significance; characteristics of good forecasting.

Unit 2
Cost Analysis: Cost concept, classification of costs, cost-output relationships. Economies & diseconomies of scale. Cost control and reduction; Pricing decisions under different market structures (Perfect Competition, monopoly, monopolistic, oligopoly); price determination, Managerial implications & Methods.

Unit 3
Competition, Cost behaviour & Industry structure: Behaviour of a firm’s unit costs in the short run and long run; potential effects of long run cost behaviour on prices, the size of the organization & the number of competitors in the industry; The role of Government in the economy - externalities and regulation - public utility regulations.

Unit 4
Goals and decisions of Organizations: Theories of firm: Managerial–Behavioural-Agency theories - Economic goals of stakeholders, shareholder wealth – variables affecting it, impact in Management Decision making; Identifying stakeholders and their likely impact on goals of organization, effect on management decisions – Risk and uncertainty in managerial decision making.

Unit 5

Skill Development Activities:
• An Development on calculation of Incremental Cost and Incremental Revenue, Determination of Fixed and Variable Cost, Determination of Average Cost, Marginal Cost and Total Cost.
• Diagrammatic presentation of Price and Output Determination in different Market situations,
• Construction of Average Revenue and Marginal Revenue under Imperfect Market, and Fixation of Price under Target Pricing based on Rate of Return Method

TEXTBOOKS:
1. Varshney & Maheswari, Managerial Economics, Sultan Chand & Sons

REFERENCE BOOKS:
3. Salvator, Dominick; Managerial Economics, McGraw-Hill Book Company
5. Samuelson & Nordhaus; Economics, Sultan Chand & Sons

15ENG101 COMMUNICATIVE ENGLISH 2 0 2 3

Objectives: To help the student to obtain ability to communicate in English; to impart an aesthetic sense and enhance creativity

Unit 1
Parts of Speech, Tenses, Prepositions, Determiners - Agreement (Subject – Verb, Pronoun - Antecedent), Phrasal Verbs, Modifiers, Linkers/ Discourse Markers, Question Tags.

Unit 2
Paragraph writing – Cohesion - Development: definition, comparison, classification, contrast, cause and effect - Essay writing: Descriptive and Narrative.

Unit 3
Letter Writing - Personal (congratulation, invitation, felicitation, gratitude, condolence etc.) Official (Principal/ Head of the department/ College authorities, Bank Manager, Editors of newspapers and magazines).

Unit 4

Unit 5
Short Stories: Katherine Mansfield's A Cup of Tea – Kishori Charan Das's Death of an Indian,
Poems: Maya Angelou’s I Know Why the Caged Bird Sings - Sri Aurobindo’s The Tiger and the Deer

REFERENCES:
5. Murphy, Raymond, Murphy's English Grammar, CUP, 2004
7. Seely, John, Writing and Speaking, OUP, 1998

15ENG121 PROFESSIONAL COMMUNICATION 1 0 2 2

Objectives: To convey and document information in a formal environment; to acquire the skill of self projection in professional circles; to inculcate critical thinking and to improve aesthetic sense.

Unit 1

Unit 2
Instruction, Suggestion & Recommendation - Graphical Interpretation: Extracting data from charts and graphs - Essay writing: Analytical and Argumentative.

Unit 3
Circulars, Memos – Business Letters - e-mails.

Unit 4

Unit 5
Listening and Reading Practice - Book Review.

REFERENCES:
1. Felixa Eskey Tech Talk, University of Michigan, 2005
2. Michael Sear, Practical English Usage, Oxford University Press, 2005
SYLLABI  B Com – Finance and IT  2015 admissions onwards

15ENV300  ENVIRONMENTAL SCIENCE AND SUSTAINABILITY  3 0 0 3

Unit 1
State of Environment and Unsustainability, Need for Sustainable Development, Traditional conservation systems in India, People in Environment, Need for an attitudinal change and ethics, Need for Environmental Education, Overview of International Treaties and Conventions, Overview of Legal and Regulatory Frameworks.

Environment: Abiotic and biotic factors, Segments of the Environment, Biogeochemical Cycles, Ecosystems (associations, community adaptations, ecological succession, Food webs, Food chain, ecological pyramids), Types of Ecosystems – Terrestrial ecosystems, Ecosystem Services, Economic value of ecosystem services, Threats to ecosystems and conservation strategies.

Biodiversity: Species, Genetic & Ecosystem Diversity, Origin of life and significance of biodiversity, Value of Biodiversity, Biodiversity at Global, National and Local Levels, India as a Mega-Diversity Nation (Hotspots) & Protected Area Network, Community Biodiversity Registers. Threats to Biodiversity, Red Data book, Rare, Endangered and Endemic Species of India. Conservation of Biodiversity. People’s action.

Impacts, causes, effects, control measures, international, legal and regulatory frameworks of: Climate Change, Ozone depletion, Air pollution, Water pollution, Noise pollution, Soil/ land degradation/ pollution

Unit 2
Linear vs. cyclical resource management systems, need for systems thinking and designing of cyclical systems, circular economy, industrial ecology, green technology. Specifically apply these concepts to: Water Resources, Energy Resources, Food Resources, Land & Forests, Waste management.

Discuss the interrelation of environmental issues with social issues such as: Population, Illiteracy, Poverty, Gender equality, Class discrimination, Social impacts of development on the poor and tribal communities, Conservation movements: people’s movements and activism, Indigenous knowledge systems and traditions of conservation.

Unit 3

SYLLABI  B Com – Finance and IT  2015 admissions onwards

Global and national state of housing and shelter, Urbanization, Effects of unplanned development case studies, impacts of the building and road construction industry on the environment, Eco-homes/ Green buildings, Sustainable communities, Sustainable Cities.

Ethical issues related to resource consumption, Intergenerational ethics, Need for investigation and resolution of the root cause of unsustainability, Traditional value systems of India, Significance of holistic value-based education for true sustainability.

TEXTBOOKS/ REFERENCES:

15HIN101  HINDI I  1 0 2 2

Objectives: To teach Hindi for effective communication in different spheres of life: Social context, Education, governance, Media, Business, Profession and Mass communication.

Unit 1
Introduction to Hindi Language - National Language, Official Language, link Language etc. Introduction to Hindi language, Devanagari script and Hindi alphabet.

Shabda Bhed, Roopantar ki Drishti se - Bhasha – Paribhasha aur Bhed - Sangya - Paribhasha Aur Bhed - Sangya ke Roopantar - kriya.

Unit 2
Common errors and error corrections in Parts of Speech with emphasis on use of pronouns, Adjective and verb in different tenses – Special usage of adverbs, changing voice and conjunctions in sentences, gender & number - General vocabulary for conversations in given context – understanding proper pronunciation – Conversations, Interviews, Short speeches.

Unit 3
Poems – Kabir Ist 8 Dohas, Surdas 1st 1 Pada; Tulsidas 1st 1 Pada; Meera 1st 1 Pada.

Unit 4
**SYLLABI**

**B Com – Finance and IT**

**2015 admissions onwards**

---

**HINDI II**

**1 0 2 2**

**Objectives:** Appreciation and assimilation of Hindi Literature both drisya & shravya using the best specimens provided as anthology.

**Unit 1**

**Unit 2**
Communicative Hindi - Moukhik Abhivyakthi.

**Unit 3**
Audio-Visual – Media in Hindi – Movies like Tare Zameen par, Paa, Black etc., appreciation and evaluation. News reading and presentations in Radio and TV channels in Hindi.

**Unit 4**
Gadya Manjusha – Budhapa, Kheesa, Sadachar ka Thavis.

**Unit 5**

**TEXTBOOKS:**
Kavya Tarang: Dr. Niranjan, Jawahar Pustakalay, Mathura.
Gadya Manjusha: Editor: Govind, Jawahar Pustakalay, Mathura

---

**KANNADA I**

**1 0 2 2**

**Objectives:** To enable the students to acquire basic skills in functional language; to develop independent reading skills and reading for appreciating literary works; to analyse language in context to gain an understanding of vocabulary, spelling, punctuation and speech.

**Unit 1**
Adalitha Kannada: bhashe, swaroopa, belavangiyega kiru parichaya.
Paaribhaashika padagalu

**Unit 2**
Mochi – Bharateepriya
Mosarina Mangamma – Maasti Venkatesh Iyengar
Camalaapurada Hotelnali – Panje Mangesh Rao
Kaanike – B. M. Shree
Geleyanobbanige bareda Kaagada – Dr. G. S. Shivarudrappa
Moodala Mane – Da. Ra. Bendre
Swathantryada Hanate – K. S. Nissaar Ahmed

**Unit 3**
Prabhandha – Vyaaghra Geethe - A. N. Murthy Rao
Prabhandha – Baredidi…baredidi, Baduku mugiyyudilla allige… - Nemi Chandra
Paragraph writing – Development: comparison, definition, cause & effect
Essay – Descriptive & Narrative

**Unit 4**
Letter Writing - Personal: Congratulation, thanks giving, invitation, condolence.

**Unit 5**
Reading Comprehension; nudigattu, gaadegalu

**Speaking Skills:** Prepared speech, pick and speak

**REFERENCES:**
1. H. S. Krishna Swami Iyangar – Adalitha Kannada – Chetana Publication, Mysuru
2. A. N. Murthy Rao – Aleyuva Mana – Kuvempu Kannada Adyayana Samste
3. Nemi Chandra – Badhuku Badalisahabudu – Navakamataka Publication
4. Sanna Kathegalu - Prasararanga, Mysuru University , Mysuru
5. B. M. Shree – Kannadada Bavuta – Kannada Sahitya Parishattu
6. K. S. Nissar Ahmed – 75 Bhaavageetegalu – Sapna Book House (P) Ltd.
7. Dr. G. S. Shivarudrappa – Samagra Kavya – Kanadhenu Pustaka Bhavana

---

**KANNADA II**

**1 0 2 2**

**Objectives:** To enable the students to acquire basic skills in functional language; to develop independent reading skills and reading for appreciating literary works; to develop functional and creative skills in language; to enable the students to plan, draft, edit & present a piece of writing.

**REFERENCES:**
1. H. S. Krishna Swami Iyangar – Adalitha Kannada – Chetana Publication, Mysuru
2. A. N. Murthy Rao – Aleyuva Mana – Kuvempu Kannada Adyayana Samste
3. Nemi Chandra – Badhuku Badalisahabudu – Navakamataka Publication
4. Sanna Kathegalu - Prasararanga, Mysuru University , Mysuru
5. B. M. Shree – Kannadada Bavuta – Kannada Sahitya Parishattu
6. K. S. Nissar Ahmed – 75 Bhaavageetegalu – Sapna Book House (P) Ltd.
7. Dr. G. S. Shivarudrappa – Samagra Kavya – Kanadhenu Pustaka Bhavana
Unit 1
Official Correspondence: Adhikrutha patra, prakatane, manavi patra, vanijya patra

Unit 2
Nanna Hanate - Dr. G. S. Shivarudrappa
Ella Marethiruvaga - K. S. Nissaar Ahmed
Saviraru Nadigalu – S Siddalingayya

Unit 3

Unit 4
Sarva Sollegala turtu Maha Samelana - Beechi
Swarthakkaagi Tyaga - Beechi

Unit 5
Essay writing: Argumentative & Analytical
Précis writing

REFERENCES:
1. H. S. Krishnaswami Iyangar – Adalitha Kannada – Chetan Publication, Mysuru
2. Dr. G. S. Shivarudrappa – Samagra Kavya. - Kamadhenu Pustaka Bhavana
4. K. S. Nissar Ahmed – 75 Bhaavageetegalu – Sapna book house
5. Dr. Da. Ra. Bendre – Saayo Aata – Shri Maata Publication

15LA201 INDIAN CONSTITUTION 2002

Objective: The preliminary objective is to ensure that every student has some knowledge about Indian Constitution.

Unit 1
Meaning and Importance of Constitution, Preamble and Salient Features of the Constitution.

Unit 2
Fundamental Rights, Right to Equality, Right to Freedom, Right against exploitation, Right to freedom of religion, Cultural and Educational Rights, Right to Constitutional Remedies and Duties, Directive Principles of State Policy.

15LAW202 MERCANTILE LAWS 2103

Objective: To provide general awareness about some important laws relating to trade and industry.

Unit 1

Unit 2
Bailment and pledge: Requisites of bailment, rights and duties of bailer and bailee, law relating to lien, termination of bailment, pledge, difference between pledge and bailment.

Negotiable Instruments Act: Definition and types, maturity and grace days, payment in due course, parties to negotiable instruments, holder and holder in due course, liability of parties, transfer and endorsement, presentation for payment, dishonour of negotiable instruments, discharge of negotiable instruments.
Unit 3
Contract of agency: Definition of agent and principal, classification of agents, rights and duties of agent and principal, sub-agent, co-agent or substituted agent, delegation of authority, liability of agent to third parties and principal’s liability for the acts of the agent, termination of agency.

Unit 4
Contract of Sale of Goods: Essentials of a contract of sale, sale distinguished from other transactions, contract of sale and agreement to sell, conditions and warranties, caveat emptor, exceptions, transfer of ownership, transfer of title by non-owner, performance of contract, rights of unpaid seller.

Indemnity and guarantee: Distinction between indemnity and guarantee, rights of indemnified, kinds of guarantee, rights, liabilities and discharge of surety.

Unit 5
Indian Partnership Act: Definition of partnership, formation of partnership, firm, partner and firm name, duration of partnership, registration of firm, relation of partners to one another and to third parties, types of partnership, dissolution of firm.

Skill Development Activities:
- Write down the fact and underline the legal points involved in the following cases:
  - a. Caril and Carbolic smoke ball company,
  - b. Laiman Shukla v/s Gowri Dutt,
  - c. Mohribibi v/s Dharmadas Ghose,
  - d. Abdul Aziz v/s Masum Ali,
  - e. Rangnayakamma v/s Alwar Shetty
- Collect a judgment copy on damages awarded by the court for breach of contract
- Drafting/ Collect and filling up the following:
  - a. Affidavit,
  - b. Vakalat form,
  - c. Power of Attorney
  - d. Gift deed
  - e. Pledge
- Visit a consumer court and record the nature of consumer disputes referred for redressal.
- Collect a specimen copy of M/A and A/A of a company.

TEXTBOOKS:
2. M. C. Kuchal – Mercantile Law, Sultan Chand and Sons

REFERENCE BOOKS:
2. M. C. Shukla – Mercantile Law, S. Chand and Co
3. Gulshan – Mercantile Law, Excel Books

Objective: The objective of this course is to provide the basic knowledge of the various provisions of the Companies Act, 1956 and to understand the duties of a Company Secretary in a joint stock company.
SYLLABI

B Com – Finance and IT

2015 admissions onwards

REFERENCE BOOKS:
1. G.K. Kapoor – Corporate Laws and Secretarial Practice, Sultan Chand and Sons
2. D.P. Jain – Company Law and Secretarial Practice, Dhanpat Rai and Sons

15MAL101 MALAYALAM I 1 0 2 2

Objectives: To appreciate the aesthetics & cultural implications; to enhance creative thinking in mother-tongue; to learn our culture & values; to equip students read & write correct Malayalam; to correct the mistakes in pronunciation; to create awareness that good language is the sign of complete personality.

Unit 1
Ancient poet trio: Adhyatmaramayanam, Lakshmana Swanthanam (valsa soumitre... mungikidakayal), Ezhuthachan - Medieval period classics – Jnanappana (kalaminnu... vlasangalingane), Poonthanam.

Unit 2

Unit 3
Short stories from period 1/2/3, Poovanpazham - Vaikaom Muhammed Basheer - Literary & Cultural figures of Kerala and about their literary contributions.

Unit 4

Unit 5
Error-free Malayalam: 1. Language; 2. Clarity of expression; 3. Punctuation.
Thettillatha Malayalam – Writing - a. Expansion of ideas; b. Precis Writing; c. Essay Writing; d. Letter writing; e. Radio Speech; f. Script/ Feature/ Script Writing; g. News Editing; h. Advertising; i. Editing; j. Editorial Writing; k. Critical appreciation of literary works (Any one or two as an assignment).

REFERENCES:

SYLLABI

B Com – Finance and IT

2015 admissions onwards


15MAL111 MALAYALAM II 1 0 2 2

Objectives: To appreciate the aesthetics & cultural implications; to enhance creative thinking in mother-tongue; to learn our culture & values; to equip students read & write correct Malayalam; to correct the mistakes in pronunciation; to create awareness that good language is the sign of complete personality.

Unit 1
Ancient poet trio: Kalayanasougandhikam, (kallum marangalun... namukkennarika vrikodara) Kunjan Nambiar - Critical analysis of his poetry - Ancient Drama: Kerala Sakunthalam (Act 1), Kalidasan (Translated by Attor Krishna Pisharody).

Unit 2

Unit 3

Unit 4
Part of an autobiography/ travelogue: Kannerum Kinavum, V. T. Bhattathirippadu - Socio-cultural literature - historical importance.

Unit 5
Error-free Malayalam: 1. Language; 2. Clarity of expression; 3. Punctuation.
Thettillatha Malayalam – Writing - a. Expansion of ideas; b. Precis Writing; c. Essay Writing; d. Letter writing; e. Radio Speech; f. Script/ Feature/ Script Writing; g. News Editing; h. Advertising; i. Editing; j. Editorial Writing; k. Critical appreciation of literary works (Any one or two as an assignment).

REFERENCES:
SYLLABI B Com – Finance and IT 2015 admissions onwards

15MAT104 FUNDAMENTALS OF BUSINESS MATHEMATICS 3 1 0 4

Objective: To understand basic concepts of business mathematics and apply results in real life problems.

Unit 1
Sets, functions, Solution of Linear Equations, solutions of quadratic equations – Arithmetic and geometric Series, Permutations and combinations.

Unit 2
Simple and compound interest – Sinking fund – Annuities – Present value – Discounting of bills – True discount – Banker’s gain.

Unit 3
Matrices and determinants, definition of a matrix, types of matrices, algebra of matrices, properties of determinants, calculation of values of determinants up to third order, adjoint of a matrix, finding inverse of a matrix through adjoint, Solution of a system of linear equation having unique solution and involving not more than three variables.

Unit 4

Unit 5
Elementary integral calculus – Determining indefinite integrals, integration of simple algebraic functions, integration by parts. Application of integration to business problems – Marginal cost, total cost, average cost, marginal revenue, total revenue and average revenue.

TEXTBOOKS:
1. Dr. P. R. Vittal - Business Mathematics and Statistics, Margham Publications, Chennai
2. V. K. Kapoor - Business Mathematics, Sultan Chand and Sons

REFERENCES:

15MAT113 BUSINESS STATISTICS AND OPERATIONS RESEARCH 3 1 0 4

Objective: To develop an understanding of problem solving methods, to understand the basic concepts of statistics and operations research and to apply the results to real life business problems.

SYLLABI B Com – Finance and IT 2015 admissions onwards

Unit 1
Data representations and analysis: Meaning and scope of statistics, collection of data, primary and secondary methods of data collection, classification of data, presentation of data by diagrams, bar diagram and pie diagram.

Unit 2
Averages, arithmetic mean, median, mode, properties and uses, measures of dispersion, quartile deviation, standard deviation and co-efficient of variation.

Unit 3
Probability, Addition theorem, Multiplication theorem, independence of events, conditional probability.

Unit 4
Correlation, meaning and definition, scatter diagram, Pearson’s correlation co-efficient, computation and interpretation, Regression, the two regression equations. Time series, meaning and components, business forecasting, methods of estimating trend, graphic, and semi average, moving average method.

Unit 5
Linear programming problem, introduction, mathematical formulation of the problem, graphical solution, standard form of LPP, solution of LPP by simplex method.

Network Scheduling by CPM, introduction, Activities and events, network diagram.

TEXTBOOKS:
2. Operations Research - L. R Potti - Yamuna publications, Trivandrum

REFERENCES:
2. Operations Research - Kanti swaroop, P. K Gupta and Manmohan, Sultan chand and sons

15OEL231 - 2xx OPEN ELECTIVES 3 0 0 3

Open electives syllabi - see at the end of the booklet.

15SAN101 SANSKRIT I 1 0 2 2

Objectives: To familiarize students with Sanskrit language and literature; to enable them to read and understand Sanskrit verses and sentences; to help them acquire expertise for self-study of Sanskrit texts and communication in Sanskrit; to help the students imbibe values of life and Indian culture as propounded in scriptures.
Unit 1
Introduction to Sanskrit language, Devanagari script - Vowels and consonants, pronunciation, classification of consonants, conjunct consonants, words – nouns and verbs, cases – introduction, numbers, Pronouns, communicating time in Sanskrit. Practical classes in spoken Sanskrit.

Unit 2
Verbs - Singular, Dual and plural – First person, Second person, Third person.
Tenses – Past, Present and Future – Atmanepadi and Parasmaipadi - karthariprayoga.

Unit 3
Words for communication, slokas, moral stories, subhashithas, riddles (from the books prescribed).

Unit 4
Selected slokas from Valmiki Ramayana, Kalidasa’s works and Bhagavad Gita. Ramayana – chapter VIII - verse 5; Mahabharata - chapter 174, verse 16; Bhagavad Gita – chapter IV - verse 8; Kalidasa’s Sakuntalam - Act IV – verse 4.

Unit 5
Translation of simple sentences from Sanskrit to English and vice-versa.

ESSENTIAL READINGS:
1. Praveshaha; Publisher: Samskrita bharati, Aksharam, 8th cross, 2nd phase, girinagar, Bangalore-560 085
2. Sanskrit Reader I, II and III, R. S. Vadhyar and Sons, Kalpathi, Palakkad
3. Prakriya Bhashyam written and published by Fr. John Kunnappally
4. Sanskrit Primer by Edward Delavan Perry, published by Ginn and Company Boston
5. Sabdananjan in by Amarasimha published by Travancore Sanskrit series

15SAN111 
SANSKRIT II

Objectives: To familiarize students with Sanskrit language and literature; to enable them to read and understand Sanskrit verses and sentences; to help them acquire expertise for self-study of Sanskrit texts and communication in Sanskrit; to help the students imbibe values of life and Indian culture as propounded in scriptures.

Unit 1
Seven cases, indeclinables, sentence making with indeclinables, Saptha karakas.
**SYLLABI**

**B Com – Finance and IT**

2015 admissions onwards

Vocabulary building: A brief introduction into the methods and practices of learning vocabulary. Learning how to face questions on antonyms, synonyms, spelling error, analogy etc. Faulty comparison, wrong form of words and confused words like understanding the nuances of spelling changes and wrong use of words.

Listening Skills: The importance of listening in communication and how to listen actively.

Prepositions and Articles: A experiential method of learning the uses of articles and prepositions in sentences is provided.

Problem solving; Number System; LCM &HCF; Divisibility Test; Surds and Indices; Logarithms; Ratio, Proportions and Variations; Partnership; Time speed and distance; work time problems;

Data Interpretation: Numerical Data Tables; Line Graphs; Bar Charts and Pie charts; Caselet Forms; Mix Diagrams; Geometrical Diagrams and other forms of Data Representation.

Logical Reasoning: Family Tree; Linear Arrangements; Circular and Complex Arrangement; Conditionalities and Grouping; Sequencing and Scheduling; Selections; Networks; Codes; Cubes; Venn Diagram in Logical Reasoning.

**TEXTBOOKS:**

4. The Hard Truth about Soft Skills, by Amazon Publication.

**REFERENCES:**

1. Quantitative Aptitude, by R S Aggarwal, S Chand Publ.
3. Data Interpretation, R S Aggarwal, S Chand Publ.
4. Nova GRE, KAPAL GRE, Barrons GRE books;
5. Quantitative Aptitude, The Institute of Chartered Accountants of India.
7. The BBC and British Council online resources
8. Owl Purdue University online teaching resources
9. www.thegrammarbook.com online teaching resources
10. www.englishpage.com online teaching resources and other useful websites.

**SYLLABI**

**B Com – Finance and IT**

2015 admissions onwards

**15SSK211**

**LIFE SKILLS II**

1022


Group Discussions: Advantages of Group Discussions, Structured GD – Roles, Negative roles to be avoided, Personality traits to do well in a GD, Initiation techniques, How to perform in a group discussion, Summarization techniques.

Listening Comprehension advanced: Exercise on improving listening skills, Grammar basics: Topics like clauses, punctuation, capitalization, number agreement, pronouns, tenses etc.

Reading Comprehension advanced: A course on how to approach middle level reading comprehension passages.

Problem solving – Money Related problems; Mixtures; Symbol Based problems; Clocks and Calendars; Simple, Linear, Quadratic and Polynomial Equations; Special Equations; Inequalities; Functions and Graphs; Sequence and Series; Set Theory; Permutations and Combinations; Probability; Statistics.

Data Sufficiency: Concepts and Problem Solving.

Non-Verbal Reasoning and Simple Engineering Aptitude: Mirror Image; Water Image; Paper Folding; Paper Cutting; Grouping Of Figures; Figure Formation and Analysis; Completion of Incomplete Pattern; Figure Matrix; Miscellaneous.

Special Aptitude: Cloth, Leather, 2D and 3D Objects, Coin, Match Sticks, Stubs, Chalk, Chess Board, Land and geodesic problems etc., Related Problems

**TEXTBOOKS:**

4. The Hard Truth about Soft Skills, by Amazon Publication.

**REFERENCES:**

1. Quantitative Aptitude, by R S Aggarwal, S Chand Publ.
5. The BBC and British Council online resources
6. Owl Purdue University online teaching resources
7. www.thergrambook.com online teaching resources
8. www.englishpage.com online teaching resources and other useful websites.

15SSK301  LIFE SKILLS III  1 0 2 2


Facing an Interview: Foundation in core subject, Industry Orientation/ Knowledge about the company, Professional Personality, Communication Skills, activities before interview, upon entering interview room, during the interview and at the end. Mock interviews.

Advanced Grammar: Topics like parallel construction, dangling modifiers, active and passive voices, etc.

Syllogisms, Critical reasoning: A course on verbal reasoning. Listening Comprehension advanced: An exercise on improving listening skills.

Reading Comprehension advanced: A course on how to approach advanced level of reading, comprehension passages. Exercises on competitive exam questions.

Specific Training: Solving campus recruitment papers, National level and state level competitive examination papers; Speed mathematics; Tackling aptitude problems asked in interview; Techniques to remember (In Mathematics). Lateral Thinking problems. Quick checking of answers techniques; Techniques on elimination of options, Estimating and predicting correct answer; Time management in aptitude tests; Test taking strategies.

TEXTBOOKS:
4. The Hard Truth about Soft Skills, by Amazon Publication.

REFERENCES:
1. Speed Mathematics, Secrets of Lightning Mental Calculations, by Bill Handley, Master Mind books;
2. The Trachtenberg Speed System of Basic Mathematics, Rupa & Co., Publishers;
5. Quick Analytics, by Ashish Agarwal, S Chand Publ.;
8. The BBC and British Council online resources
9. Owl Purdue University online teaching resources
10. www.thergrambook.com online teaching resources
11. www.englishpage.com online teaching resources and other useful websites.

15TAM101  TAMIL I  1 0 2 2

Objectives: To introduce the students to different literature - Sangam literature, Epics, Bhakti literature and modern literature, to improve their ability to communicate with creative concepts, and also to introduce them to the usefulness of basic-grammatical components in Tamil

Unit 1
Sangam literature: Kuruntokai; (2, 6, 8, 40 pāṭākai) – puṟanāṅgū (74, 112, 184, 192 pāṭākai) – tirukkuṟaḷ (raiṟaiṯṟai, aimaicciu).

Unit 2
Epics literature: ciappatikāram maturaik kāṇṭam (valakkurakātkai 50-55).

Spiritual Literature: tiruppāvai (3,4), – tēvāram (mācīlviṉaiyum)

Medieval Literature: bāratiyar karaṇ pāṭṭu (en vilaiyattu pēlai); bāratiyacin kutumvalaiyakku (tayū taliṭṭu).

Unit 3
Novel: layakkiḻanta "kum pīṭṭam"

Essay: Aṉā "e tānta tamiḻakam".

Unit 4

Unit 5
Tamil Grammar: Col vakaikał - vēṟṟumai urupukal - valiṟṟam mukkumittam mūyaiṟṟam - cant(puṟarci) - ilakkanakkuṟṟṟṟṟṟṟṟṟṟṟṟṟṟṟṟṟṟﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭﺭ وعد

Practical skills: Listening, speaking, writing and reading.
SYLLABI
B Com – Finance and IT
2015 admissions onwards

TEXTBOOKS:
Annā ‘ā tāṭānta tamājakamē’ nakāḷaṇa paṇḍīkaṇaga.
Cakatiṣcāpa cūrampādyag ‘naita kūntokō manumam uraḷyuggyam’ mutakai paṭīpākakam, 2008.
http://www.tamilvu.org/library/ libindex.htm
jayaśēkaraṇa ‘nirūṇaśaya’ mūtaṇi cūrampārakkal nīlalayam, 1981
puliṟūk kiṟēkaḷ ‘kūntokāḷ manumam uraḷyhunga’ caḍata paṭīppakam, 2010.
Puliṟūk kiṟēkaḷ ‘puṇḍreṇṭu’ aṭṭhilpaṇi paṭīppakam, 2010

1STAM111
TAMIL II
1 0 2 2

Objectives: To learn the history of Tamil literature; to analyze different styles, language training, to
strengthen the creativity in communication, Tamil basic grammar, computer and its use in Tamil
language.

Unit 1
The history of Tamil literature: Nāṭṭupurūṟ paṭṭaičāl, kataiḻka, paḻamōḻiḻka -
cūrampakaḷ tōṟamum vālāṟcīyam, cūrampākkāḷ: Kālīṇakuttu paṟaṇi (pōṟpāṭiyatu) -
mukkōṭar pāḷu 35.
Kappiṟakai: Cilappattikāram - manimēkkai naṭāţiyyai āyyu marum aipierum -
aṅcāṟum kappiyankaḷ iṟciṟpaṟa ceykai.

Unit 2
tinai ilakkiyaum nitiyilakkkiyaum - paṭṭenkiḻkānakki nūlkaḷ toṭerppē paṟe ceykai -
- tirukkūṟai (aṟppu, paṟṟu, kaṟvi, ojuṟkka, nāṟṟpu, vāmmai, keṟvi, ceynāṟći -
- periyāṟtuṇnakkōṭai, vijṟppunaru pēṟṟa atkiṟattu ullu ceykai.
Aṟṇaṟkai: Ulaṟkanī (1-5) – elai (1, 3, 6) - Cilarṟkai. Kāṟveći uḷḷu paṭṭaičāl (aṟṇaṟak kalippu – 1, 4, 6, 7, 8), marum akappē cilar paṭṭailkai (1-5).

Unit 3

S 69

Arts and Sciences
AMRITA VISHWA VIDYAPEETHAM

SYLLABI
B Com – Finance and IT
2015 admissions onwards

Unit 4

Unit 5
tamiḻ mōlī āyvi kaiṉi paṟyppātu - Kαṉuru pariṟṟam - viṟṟampara moḻyamaippu -
- nāṭakam paṟṟippu - cūṟumai, kaiṟai, pūṟṟiṟṟam paṟṟippu

TEXTBOOKS:
Mu. Varadarajan ‘tamiḻ laikkiyam vēṟalpatu’ caihiya akāṟam pāṟkkēsaṇa, 2012

S 70

Arts and Sciences
AMRITA VISHWA VIDYAPEETHAM